



EFW at ***cargo facts asia***

A company of ST Engineering and Airbus



Business must be the solution, not the problem
Turnkey solutions in freighter business

Jan Zoepfel,
Head of Conversion Programs and Customer Support

EFW supports the whole lifecycle

End-of-Life Solutions

Dismantling

Services

MRO, Component and Engineering Services etc.

Customer Support

Support of operation



CAMO Services

Airworthiness management

Development & Design

Based on OEM data

Manufacturing

P2F conversion & MRO



CAMO Services



- **Pre-Purchase inspection**
- **Airworthiness management** for P2F candidate aircraft and/or lease returns and transitions
- **Airworthiness review** privilege
- **Registration / Import / Export**
- Handling of **Permit to Fly**



Development & Design



- P2F basic design based on **OEM Data**
- **Adaptation engineering**
- **Configuration Management**
- **Certification**
- National **STC validation**



Manufacturing



► 9 conversion sites on 3 continents





Customer Support



- Technical support incl. **24/7 AOG** desk
- **Spares support**
- **P2F specific training**
- **Tooling loan**
- **Working parties**

- Future: **Local support offices**



Services



- ▶ **Continued airworthiness**
- ▶ **Tech pub revision service**
- ▶ **Repair design**
- ▶ **Component overhaul**
- ▶ **Retrofit solutions**
- ▶ **Customizations**



End-of-Life Solutions



- **Dismantling**
- **Scrapping**
- **Component Removal**
- **Component Overhaul**

Problems? We solve them

